

DELL CLIENT MANAGER™

**ALTIRIS® MANAGEMENT SUITE™ FOR DELL CLIENTS
ADVANCED HARDWARE & SOFTWARE MANAGEMENT**



Altiris® Management Suite™ for Dell Clients software builds upon the hardware management capabilities of Dell Client Manager™ Plus by adding advanced software-level management capabilities. From the same management console you can:

- Help ensure all computers are compliant with published security patches
- Track the distribution and usage of software licenses
- Establish and enforce system configuration and software usage policies
- Troubleshoot a computer over a WAN
- Centrally manage backup and recovery

TIMELY AND COMPREHENSIVE PATCHING

Organizations are placing increasing emphasis on keeping systems current on the latest patches as the number of worms, viruses, and trojan horses continues to increase in today's computing environment. But as the threats continue to increase, so does the challenge of keeping your computing environment current with all of the needed patches.

"Before, we installed patches like we installed software. Everything was done manually," said Kevin Simmons, director of information technology at SkyWest Airlines. "For big patches, we had to send a technician to each machine. For small patches, we pointed the users to a directory and hoped they downloaded the patch and configured it correctly. We had no way of checking to make sure each PC was protected by the latest patch."

Altiris Management Suite for Dell Clients eliminates the manual process of gathering the data by automatically scanning managed computers. A centralized aggregate view of all available patches identifies open vulnerabilities ranked by severity. Now at SkyWest, Simmons said "the IT staff is in complete control. It automatically downloads the most current patches and installs them over the network. Altiris Patch Management Solution™ allows us to centrally manage the process, and it produces reports that indicate which PCs are current and which are not. With Altiris we are able to move very quickly in a critical patch situation to help prevent the network from becoming infected."

"Since implementing the Altiris and Dell solution, quite a bit of time has been freed up to work on other projects and provide newer technologies to our restaurants. We're no longer fighting fires. We're no longer worried about having multiple people working on the same issue. With the all-in-one suite, we are able to solve restaurant issues in a more timely fashion."

— TOM COLGAN, MANAGER OF IT OPERATIONS, OSI RESTAURANT PARTNERS (OUTBACK STEAKHOUSE AND OTHERS)
AUGUST 2006

SMART LICENSE MANAGEMENT

You don't need to guess at whether you have the correct number of licenses, or even at who's using or not using which applications. With Altiris Management Suite for Dell Clients you can correlate application installation information with application usage and contract administration data to provide a complete software license picture. The results may surprise you and the savings can be substantial; they were for Tom Colgan, manager of IT operations at OSI Restaurant Partners:

"Utilizing the application has allowed us to know who is using software packages and who actually needs to have the software packages installed on their machines. This has reduced licensing costs for us. Knowing which users aren't actually using products that are installed on their machine, we were able to uninstall them and save money."

AUTOMATED POLICY ENFORCEMENT

You can use Altiris Management Suite for Dell Clients not only to assess software usage in your environment, you can also establish policies and enlist the software to enforce them as well. At SkyWest, for example, this application metering capability "generates a list of unauthorized software that's installed on the network and lets us deny the use of certain applications to certain users. There was one incident when we were hit by a virus and Altiris Application Metering Solution™ quickly identified the name of the executable, which allowed us to head off the problem and prevent several systems from crashing."

Similarly, at Northwestern Law School, "We can find out which applications are installed and which applications they're using, or which, like we've had some people install, are sometimes illegal. It causes problems in the network," said Ping Ny, IT technician. "We can find out if it's illegal or not and automatically remove this kind of software from their machines."

ANYWHERE, ANYTIME REMOTE CONTROL

With Altiris Management Suite for Dell Clients you can take control of and troubleshoot PCs over a LAN, WAN, or the Internet, right down to the slowest dial-up connection. And, you can connect to the target PC from any computer with Microsoft Internet Explorer. For Kevin Little, director of Facilities and Technical Support at Lafayette School Corporation, this means "I can see the entire network on the console. I didn't have that ability before. We remotely control user PCs to quickly fix problems that would take considerably longer to talk the user through over the phone. We're saving thousands of technician hours a year."

Dell and Altiris: Teaming up to make Dell PCs the easiest, most cost-effective you can own.

"Both products are truly the best in their respective markets, and both are the only products that have been able to meet our needs. When we learned that there was a partnership between the two, the choice was obvious. Now we have a standard hardware platform, a software solution to manage it, and the two are designed with each other in mind. That is the key. There are plenty of products on the market, but few are made to integrate seamlessly. When the leaders of two markets work together, the customer always benefits."

— DONALD ROWLAND SR., HEALTHNOW, NEW YORK
APRIL 2006

COMPREHENSIVE DATA PROTECTION

Altiris Management Suite for Dell Clients provides total and system-wide protection for your organization's computers, including operating system, applications, network settings, drive mappings, peripheral drivers, data, and other configuration settings. The solution also captures e-mail messages, contacts, and calendar entries, even while the e-mail application is in use.

And the unobtrusive nature of each snapshot allows users to continue to work completely unaware that snapshots are being taken. According to a director of IT operations at a major U.S. company, "We average

about three data recoveries a day. It used to take up to several hours—or days if the user's system crashed—to recover the files and restore them. But that's only if the user was doing regular backups to the network. If not, the data was gone forever. But Altiris Recovery Solution helps reduce the risk by automatically taking a daily snapshot of each computer. It uses very little bandwidth, users don't have to remember to backup their data, and it works for notebook users who connect via dialup. It's been a real lifesaver for us..."

THE RIGHT TOOL FOR THE RIGHT JOB

If you are looking for better way to:

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- Track the distribution and usage of software licenses
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Altiris Management Suite for Dell Clients can greatly increase your efficiency by enabling you to accomplish these tasks over a local or wide area network, using a Web-based management console.

THE DELL CLIENT MANAGER UNIFIED MANAGEMENT ARCHITECTURE

Dell and Altiris have partnered to deliver Dell Client Manager, a unified, expandable management framework for managing all aspects of Dell PCs. Dell Client Manager provides three levels of capability to fit the varying needs and types of organizations. Each level—Standard, Plus, and Altiris Management Suite for Dell Clients—builds upon the previous level; each simply “snaps” additional management capability into the unified management architecture, adhering to and leveraging the same familiar interface, the same database and same management agent. See the Dell Client Manager data sheet for more information.

- Get an evaluation copy of Altiris Management Suite for Dell Clients at www.altiris.com/ProductsClientManagementSuite.aspx.
- For information about other Dell Client Manager capabilities, see the Dell Client Manager Standard data sheet and Dell Client Manager Plus data sheet or contact your Dell sales representative.

SYSTEM REQUIREMENTS

Dell Client Manager requires that you install and configure the Altiris Notification Server™.

NOTIFICATION SERVER MINIMUM REQUIREMENTS

- Processor — Pentium III 800 MHz or faster
- Memory — 1 GB RAM
- Hard drive — 20 GB
- Operating system — Windows 2003 Server or Windows 2000 Server
- Database — Microsoft SQL Server 2000 SP3
- Browser — Microsoft Internet Explorer 6 or later

ALTIRIS AGENT MINIMUM REQUIREMENTS

- Operating system — Windows 95 or later
- Available disk space — 5 MB disk space for Altiris Agent, plus space to install required software
- Memory — 64 MB RAM

SUPPORTED LANGUAGES

- English, French, German, Japanese, Simplified Chinese, Spanish, and Portuguese

ALTIRIS
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SIMPLIFY MANAGEMENT AT DELL.COM/OpenManage



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